

From: Amos Van Aswegen

To: Simon, admin and HOA team

CC: openseve team

Dear Simon,

The meetings we have had since 18th of February refers.

As we have stated during our last meeting on Friday evening (18/06/2021), we need to build overhead as per our original presentation and HOA sign off (attached). The main rationale for the decision (overhead), is that the costs involved to install the total network underground, as per your request, makes the project economically non-viable due to the average size of the stands. This fact was already communicated during our first meeting in February.

Installing the poles at the back of the stands, similar to how we deploy our FTTH in most of the residential areas, mitigates the concerns from aesthetics point of view. Please also find attached, a plan showing the poles that Openseve envisage planting within the estate. (3rd attachment).

The Openseve contractor will be responsible to negotiate for access to stands in order to plant the poles with the consent of the individual home owners, but your upfront sensitising of the residents in this regard will be highly appreciated. In order to allow you time to inform the residents accordingly we propose our construction resume on Monday the 28th of June 2021.

The Openseve backbone optic cable as well as the associated exchange upgrade projects are already completed. As the estate project is on hold for more than a month already, the claims for "Standing fees" from our contractor are accumulating, which are part of the reasons why Openseve always get HOA approvals before commissioning projects and this calls for an urgent resolution.

Other network operators can submit their requests for infrastructure sharing, subject to the relevant processes being followed by such operators in terms of the relevant legislation in this regard.

We are confident that Openseve infrastructure will benefit all homeowners as we deploy best quality network at lowest prices. We urge the HOA to research current pricing. Openseve also provides Customer Specific Solutions, whereby clients (HOAs) design their required network and priced accordingly.

I hope you find this in order, but should you need more information, please feel free to contact me.

Regards.

Amos.

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Dear Amos

Receipt is acknowledged

We will engage on the contents of your email and revert back

Regards

Simon

Sent from my iPhone

On 22 Jun 2021, at 09:16, Amos Van Aswegen (RP) <AmosVA@openseve.co.za> wrote:

[Show quoted text](#)

<Openseve Minutes Grootfontein Country Estate.docx>

<NER HOA BHA Grootfontein Country Estate.pdf>

<Proposed LLD-1000303736-Grootfontein Country Estate-20210405-V1-signed.pdf>